

## **CIGARETTE QUOTA POLICY**

- 1. The Vendor must be a member of the Nipissing First Nation.
- 2. In order to qualify for a quota, the vendor must have a Nipissing Nation Business
  Licence issued in accordance with the Nipissing First Nation Business Licencing Law and
  must be a retail vendor.

A retail vendor will not be eligible to receive a quota if:

- (a) Their primary clientele are minors.
- (b) Their primary products are focused on health and wellness.
- (c) They are located within the facility for health and wellness or for minors.
- (d) They have been found by NFN to be non-compliant with the NFN Tobacco and Nicotine Advertising Policy.
- \*\* A retail vendor is a vendor that sells products and not services. \*\*
- 3. A new vendor will be entitled to a cigarette quota or 1000 cartons for the first three years of business. The request must be in writing and submitted to the Finance Department by the end of February. Once the business applies for a cigarette quota, the allocation will be continuous providing the store is operational and the vendor is in compliance with the Cigarette Quota Policy.
  - Once the vendor has surpassed the 3 year business mark, they will be entitled to receive an equal share of the quota which will be divided equally amongst all vendors."
- 4. Nipissing First Nation maintains the authority to set the selling prices for cigarettes sold under this quota. The vendor will be provided with the set cost per package and per carton.

The selling prices is calculated based on the wholesale cost to the vendor and increased by 15% mark up price to include the surcharge.

Wholesale costs are reviewed throughout the fiscal year. Prices of cigarettes will fluctuate due to Manufacturer and Tax increases – vendors are notified of any price changes immediately.

5. The vendor is required to have the cigarette price list posted.

- 6. Cigarette Quota will be distributed April 1 until March 31 each year. The vendor's cigarette quota will be released quarterly (April 1 July 1 October 1 and January 1) to ensure the membership is served throughout the year.
- 7. A Vendor will be subject to an offense of this policy for the following reasons:
  - (a) For violation of this policy.
  - (b) If a person discontinues to manage their convenience store.
  - (c) For any vendor convicted of selling cigarettes to any person under the age of 19.
  - (d) Discontinues to follow Nipissing Business regulations.
  - 1<sup>st</sup> Offence 6 months probation Signature sheets required monthly 2<sup>nd</sup> Offence indefinite suspension.
- 8. If a vendor changes their business operation where the business would no longer meet the criteria under this policy and has plans to re-structure, the quota will be suspended and re-issued the following application year provided, that the business is operational and meets the criteria as set out in this policy under Section 2, the business will be given full quota and not be treated as a new business under this policy.
- Nipissing First Nation vendors accessing the quota will be required to pay a surcharge of 10 cents per package on cigarettes sold. The surcharges collected will be directed to a health and wellness related community group selected by Chief & Council. (Effective April 1<sup>st</sup>, 2008).
- 10. When a vendor currently accessing a cigarette quota sells his/her business to another band member and that store qualifies to receive a quota at the time of the sale, the cigarette quota allocation will remain with that business and will be transferred to the new business owner.
- 11. Council reserves the right to conduct inspections to ensure that NFN stores are compliant with regulations.

Chief and Council approved February 10, 2003.

Amended by Nipissing First Nation Chief and Council this 7<sup>th</sup> day of August, 2007.

Amended and approved this 16<sup>th</sup> day of September, 2014.

Amended and approved this 15<sup>th</sup> day of December, 2015.

Amended and approved this 3<sup>rd</sup> day of September, 2019.

Amended and approved this  $6^{th}$  day of October, 2020.

Amended and approved this  $2^{nd}$  day of November, 2021.

Amended and approved this 20th day of December 2022.