

# NIPISSING 2013 BOUNDARY CLAIM TRUST

THIRD QUARTER NEWSLETTER

SEPTEMBER 2014

## YEAR TO DATE INCOME

Around this time of year the Nation and the Trustees start looking at what income has been earned year to date and where we stand going into the last quarter of the year. As at August 31, 2014 the estimated income due to Nipissing First Nation is \$1,363,458.

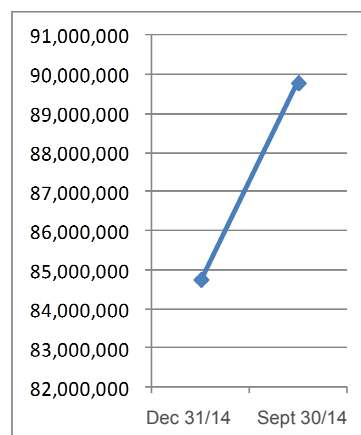
## FINANCIAL POSITION AS AT AUGUST 31, 2014

### ASSETS

Investment managed by Lincluden	44,745,351
Investment managed by Mawer	45,044,350
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	<b>89,789,702</b>

### LIABILITIES

Accounts Payable	9,334
Peace Hills (PCD/Minors Account)	223,154
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Net Assets	<b>89,557,213</b>



Market Value as at  
August 31, 2014  
\$89,789,702



## In This Issue

- Year to Date Facts
- Wealth Management through good governance

## Wealth Management

Aboriginal communities all across Canada are being affected by Specific Claims Settlement, Economic Development, Impact Benefit Agreements and other resource sharing opportunities. More often than not, the money resulting from these events is being put into Trusts. As the Trusts grow over time, and produce more income, the money has the potential to help the communities become self sustaining.

We are often asked: who should be allowed to invest the money in our Trust? There are basically two types of money managers that can work with Trusts: dealers and advisors.

Dealers do not really invest money, they are more of a 'middle man'. They sell products (like mutual funds) that are created and managed by other people. Generally dealers handle a large amount of clients who have relatively small amounts of money to invest.

Advisors actually do the investments for your portfolio and have a responsibility to report directly to the Trust and the First Nation. They handle fewer clients than dealers, and most of their clients have several million dollars (or, in the case of Nipissing, over \$85 million) or more to invest.

For all our First Nation Trusts that have over a large amount of money to invest, we insist on hiring advisors to invest the Trust funds. Not only does the Trust get professional money management, the fees paid to an advisor are far less than those that would be paid if the Trust owned mutual funds.

## Wealth Management Through Good Governance

### Board of Trustees

Marianna Couchie

June Commanda

Darrell McLeod

Meriza George

Christine Goulais

Tim Laronde

Peace Hills Trust

## **Wealth Management Through Good Governance**

Another investment professional that the Trust may use from time to time is an Investment Consultant or Financial Advisor. These people go by many names and may or may not have special education to perform their duties, so you have to be careful to check their references. Investment Consultants can perform independent reviews to the Investment Managers to make sure they are doing a good job.

Investment Consultants can also help with another important item for the Trust: writing the Investment Policy Statement (“IPS”). The Trust says that an IPS must be in place before the Trust is allowed to buy stocks. The IPS defines the level of risk that the Trust is comfortable with and sets limits on what the Investment Managers can and cannot buy for the Trust. It is one of the most important governance documents of the Trust.

While the Trust document is very hard to change, the IPS is a ‘living document’. It can be reviewed and, if necessary, altered to ensure it continues to meet the Trust’s needs.

First Nation Trusts are complicated and need the proper governance documents and trust/investment professionals to ensure the Trust functions properly. Your Trust has all the necessary documentation and players to make it a success.

### **Community Meeting**

We look forward to meeting community members on November 15, 2014, at the upcoming community information booth. We will be located in Council Chambers and the Trustees and Investment Consultant will be present to provide updates.

Please make sure to stop by, as we have a selection of great prizes to share with membership.

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